

# JOHNS CLUB

YOUR TRADE ADVANTAGE







# JOHNS CLUB 2025

Welcome to Johns Club for 2025!

We're excited to bring you more of the content you love, along with some exciting new additions to keep things fresh and engaging. Whether you're here for tips, updates, or the latest from Johns Building Supplies, there's plenty to look forward to in every edition.

At Johns Building Supplies, we truly value our partnership with you. If there's something you'd like to see in the newsletter, please don't hesitate to let us know.

We look forward to another year of working together and great moments with you all.

# INSIDE:

Supplier Focus - Luke Buchanan

New Product In-Store - Pioneer Decking

Industry News

Manufacturer Increases

Get Social with JBS

# SUPPLIER FOCUS

ICCONS

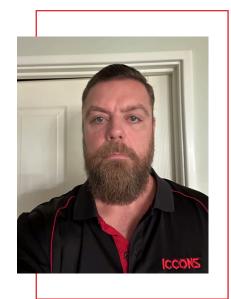
Discover unparalleled efficiency with the ICCONS GT9 gas-actuated nail gun - the ultimate solution for securely fastening timber to concrete or block. This innovative tool surpasses traditional powder-actuated nailers in both cost-effectiveness and performance.

The ICCONS GT9 is a fully automated system capable of firing 40 nails without the need for reloading. Its versatility extends to various applications, including timber framing and formwork. Notably, the GT system operates without the requirement for a license, and its operation is notably quieter compared to other powder actuated systems, making it particularly well-suited for noise-sensitive environments.

Say goodbye to the hassles of frequent reloads and expensive powder-actuated charges. The ICCONS GT9 gas-actuated nailer sets the standard for efficiency and cost-effectiveness in fastening timber frames to concrete or block substrates.



#### GET TO KNOW LUKE BUCHANAN TECHNICAL SPECIALIST WA ICCONS



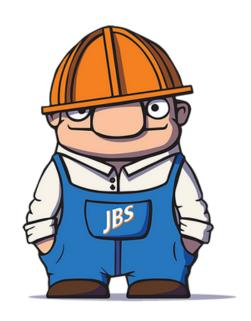
- WHAT IS YOUR ROLE AT ICCONS AUSTRALIA?

  Technical Specialist WA / Deal with end users, distributors, engineers and the like, to assist correct products supplied particularly in line with the National Constuction Code
- WHAT DO YOU ENJOY THE MOST ABOUT WORKING IN THE INDUSTRY?

  The variety of work: from site visits, to demonstrations, to load testing anchors, for example and the interesting people you meet in construction.
- WHAT SONG WILL YOU NEVER FORGET THE LYRICS TOO AND WHY?
  Waltzing Matilda, one of the first songs I was ever taught by my parents as a young child
- FAVOURITE FOOD AND FAVOURITE MOVIE?

  Anything, not fussy HEAT
- Dogs 100%

# JBS NOTICE OLD BANK DETAILS WILL BE CLOSING



#### PLEASE NOTE -

#### The old bank account will be closed officially effective February 5th.

Please ensure your system/s have been updated to avoid returned deposits. Issues in receiving payments due to the incorrect bank account may result in a delay in supply.

We thank you for your assistance in this matter.

# PIONEER DECKING NOW STOCKED AT JBS



# Pion<u>e</u>er

#### REPLICATED RARE WOODS IN A REINFORCED BAMBOO PVC COMPOSITE

Pioneer composite brings to market a photorealistic print technology which creates the most natural looking composite finish available in the Eva-Last range.



#### Pioneer grooved board

The Pioneer single sided grooved board offers a flawless, fastener-free final look thanks to grooves along its edges which are designed for streamlined installation using HULK hidden fastener clips, available as S-Series clips or as Chain collated clips.

#### JBS IS NOW STOCKING THE BELOW RANGES





145mm x 21mm PIONEER GROOVED EDGE DECKING 5400mm BLACKBUTT 145mm x 21mm PIONEER GROOVED EDGE DECKING 5400mm SPOTTED GUM







### SLOW START ON SIGNATURE HOUSING TARGET: HIA

"Australia commenced construction on just 43,250 new homes in the first quarter of the 2024/25 financial year," stated HIA Senior Economist Tom Devitt.

The ABS today released its building activity data for the September quarter 2024. This data provides estimates of the value of building work and number of dwellings commenced, completed and under construction across Australia and its states and territories.



"Based on the current trajectory, only 173,000 homes will be commenced during the first year of the National Housing Accord period, 67,000 short of that necessary to meet the annual targets," added Mr Devitt.

"In the face of decades of a structural undersupply of housing, at the beginning of 2022, the Federal Government decided to play a more prominent role in the housing conundrum.

"The present Government has set about an active collaboration with all levels of government and industry to boost overall housing supply by committing to delivering 1.2 million new well-located homes over five years (July 2024 to June 2029).

"There were also just 44,880 new homes completed in the quarter, once again, well short of the desired 60,000 per quarter.

"The September quarter result is less than three quarters of the required build rate. This is simply too slow out of the blocks.

"Higher density housing development is running at its lowest levels in over a decade and has been particularly constrained under the weight of uncertainty in tax settings, skilled labour shortages and regulatory imposts.

"A significant pick-up in multi-unit starts is urgently required to meet the housing demand of recently elevated net overseas migration. This market segment is crucial to making inroads on housing affordability and improving home ownership rates for first home buyers.

"At a minimum, it is necessary for the volume of multi-unit starts to double from current levels to contribute sufficiently to the 240,000 homes per year needed to achieve the Government's housing target.

"While this week Housing Australia have reported that the Home Guarantee Scheme has helped more than 200,000 eligible home buyers into homeowners since its inception, clearly more needs to be done to increase housing supply. "HIA's pre-budget submission, due to be released at the end of this month, will offer Government practical solutions to addressing this shortfall in activity. We can only make housing a priority if we have the right settings in place that will reduce the barriers to home ownership," concluded Mr Devitt.

## MANUFACTURER INCREASES



#### 1st February 2025

Timber Door Frames & Jambs, approx. 3% Metroll (C/Bond products, 4.8%, excluding fencing) Stramit (C/Bond products 4.8%) Assa Abloy, 5%

#### **1st March 2025**

#### CSR Gyprock

All Plasterboard, Cornice & Compounds 7.9% Rigitone & Gyptone 5%
Supatone & Freshtone Tiles 7.9%
Cemintel Wallboard 5%

#### **Bradford Insulation**

Glasswool Batts 4.5% Glasswool Blanket 3.2 - 6% Rockwool 6.1% Polyester 5% Thermoseal 3% Vents 6.5%

#### <u>James Hardie</u>

James Hardie (all products incl accessories 4.9%, excluding Secura Exterior Flooring)

Etex Innova Fibre Cement (formerly BGC F/Cement),
4.75%

CSR Fibre Cement, approx. 5% (and excludes some lines)
Tilling (Smartframe Engineered products, 5-7%)

ITI (range of imported products approx. 11% includes
Design Pine, Ezitrim, Evalast Decking)

AIS (Kooltherm Products 3.5%, Kingspan Aircell range 6%)

#### 1st April 2025

Cockburn Cement
Wesbeam (LVL products approx. 7%)
Forestone (Local ply approx 3.5%, Imported
Ply 5-10%, Other Imported Products 5-10%)
Weepas
Iccons Fasteners

#### **1st July 2025**

Allegion (Gainsborough Residential & Commercial range, Brio, approx. 3.8%)

# PRODUCT RETURNS

JBS realises that mistakes are part of our industry & when it is ours we rectify in the most timely efficient way we can to minimise any impact on the customer.

Where a customer has made the error we will assist as best we can, but we are bound by some considerations.

- If the product is made to order or a non-stocked item it is up to the discretion of the manufacturer if these goods can be returned. Any costs enforced by the manufacturer will be passed to the customer in full.
- Product being returned must be in a resalable condition (as determined by JBS and/or the manufacturer)
- Highlighting metal door frames, these must be "clean" (not have any mortar residue) & must also have the spreader bars still attached.
- There are costs involved in the return of goods & whilst we keep these to a minimum they will be applied at all times.

# JOHNS CLUB ENQUIRIES

#### **Builder and Contractor Focus Enquiries**

If you would like to be included in our Builder or Contractor Focus we would love to highlight your business! Please contact:

marketing@jbs1.com.au

#### **Supplier Enquiries**

Suppliers wishing to promote a new product in the next JBS Newsletter edition please email: <a href="marketing@jbsl.com.au">marketing@jbsl.com.au</a>

## **GET SOCIAL WITH JBS**

Follow us on our social channels to keep up to date more regularly on new products, specials and customer info. Make sure to tag us in your posts so we can share your projects!

Find us on -







### REVIEW JBS



At Johns Building Supplies, customer service is paramount to us and we would greatly appreciate it you could take 2 mins to review us on Google or even provide feedback for any products or services you would like to see in the future at JBS.

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