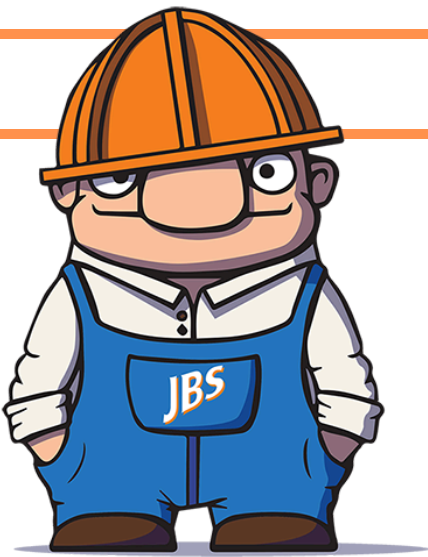


JULY 2024



JOHNS CLUB

YOUR TRADE ADVANTAGE



03
Box Modern
Trade Handbook Summary



WELCOME TO JOHNS CLUB

Johns Club is here in 2024 to support JBS customers with product information, specials and deals, how to guides, and more.

If you have an idea of what you'd like to see in the Johns Club Newsletter, let us know!

INSIDE:

Supplier Focus - Hume Doors and Timber

NEW Product Launch - Corinthian Doors

Johns Club Footy Tipping Competition - Leaderboard

James Hardie Modern Homes Forecast - 03 Box Modern

James Hardie Cashback Promo

Industry News

Manufacturer Increases

Get Social with JBS

SUPPLIER FOCUS

HUME DOORS & TIMBER

Hume Doors & Timber is a 100% Australian-owned door manufacturer with over seventy years of history. Since our beginning in 1953, Hume has grown to be one of the nation's largest door manufacturers with operations in every capital city and strategically placed regional branches within Australia & New Zealand.

For 30 years, our Western Australian branch has been supplying our comprehensive range of entrance and internal doors, door systems, and timber products to both residential and commercial markets across the state.

At Hume Doors & Timber, our commitment to excellence drives all aspects of our business. Every door we build, every product we create, every progressive step we take is driven by our relentless pursuit of perfection. This dedication extends to our exceptional customer service, through which we strive to make a positive difference.

Whether leading the way in sustainability, innovation, or design, Hume Doors & Timber remains dedicated to developing outstanding products for the Australian market.

For more information, visit Hume Doors & Timber, www.humedoors.com.au



HAVEN - THE HAMPTONS INSPIRED ENTRY RANGE

The Haven Range has the perfect coastal-inspired classic Hamptons look, with large French styled glass panels that let in an abundance of natural light. The quintessential Hamptons design style of the Haven creates a relaxed, welcoming and beachy feel.



HAV100 HAV22 HAV44 HAV45 HAV66 HAV67



GET TO KNOW

AARON JEWELL
HUME WA BRANCH MANAGER



- 1 WHAT IS YOUR ROLE AT HUME DOORS & TIMBER?**
I am the manager of our WA branch.
- 2 WHAT DO YOU ENJOY THE MOST ABOUT WORKING IN THE INDUSTRY?**
Working internally and externally with all teams to ensure customer requirements are consistently met and succeeded.
- 3 WHAT SONG WILL YOU NEVER FORGET THE LYRICS TOO AND WHY?**
'Eye of the tiger' always a go to when requiring some inspiration.
- 4 FAVOURITE FOOD AND FAVOURITE MOVIE?**
Hot fresh well salted chips is hard to say no too. Rocky IV is an all time classic! I love a good underdog story. 'Its not the size of the dog in the fight, it's the size of the fight in the dog.'
- 5 DOG OR CAT PERSON?**
Dogs for sure I have an 18 month old pug who is an absolute nut case that my boys love and adore.

JULY 2024

NEW PRODUCT LAUNCH

CORINTHIAN DOORS

INTRODUCING THE PENINSULA COLLECTION

The Peninsula Collection

The perfect match for coastal-inspired elegance

An entrance door is a home's first impression; it sets the tone for every experience to follow. For Hamptons-style elegance, there's no better than the Peninsula Collection.

Capture the relaxed, easy-going grace of Hamptons living—or equally, the Cape Cod or Australian Coastal architectural styles—with exquisite attention to detail in this collection of 40mm external timber doors.



Sophisticated and elegant with a sense of quiet luxury, the Peninsula Collection is uniquely crafted to match the grandeur of Hamptons-style homes.

The collection features:

- Luxurious moulding and routing detail for a sophisticated statement piece, perfect for a grand entrance
- 4 designs, 3 available with Clear, Translucent, or Narrow Reeded Glass
- Available in wide style sizes

[EXPLORE THE FULL RANGE](#)

JULY 2024

JOHNS CLUB FOOTY TIPPING COMPETITION 2024

Tipsters we're officially in the second half of the Johns Club Footy Tipping Competition! That's right, only nine more rounds stand between us and footy tipping glory. It's been a rollercoaster of a season, with twists, turns, and upsets that have left even the most seasoned tipsters scratching their heads. But amidst the chaos of the last 5 weeks, one name still reigns supreme: allanzak! The tipster to beat, the legend on top of the leaderboard, and the target on everyone's dartboard.

However the game is far from over! With weekly prizes still up for grabs, there is still multiple chances to win. So, dust off those crystal balls, polish up your game-day superstitions, and keep tipping! Whether you're aiming for the ultimate comeback and taking it all or just trying to avoid the dreaded wooden spoon, every round counts. May the footy gods be ever in your favour!



JamesHardie™
FOOTY TIPPING COMPETITION LEADERBOARD



JULY LEADERBOARD

1. allanzak
2. TG33
3. Ben_P
4. the_urq
5. Paul Hawke
6. The Magnificent Bont
7. Chrissy_Little
8. Ramon B
9. Whitey Queen
10. Alnan

CONGRATS TO ALLANZAK FOR HOLDING ON TO THE LEAD AFTER ROUND 15!



03 Box Modern

Trade Handbook Summary



Find out how Neil Hipwell and the team at Futureflip used **Linea™ Weatherboard** to create this stunning Box Modern home.

Design Features

Box Modern is bold, precise and contemporary. With clean lines, distinct rooflines and innovative cladding techniques, it's no wonder this style is growing in popularity across Australia.

Case Study: Futureflip

Futureflip's latest build was a western facing corner block set close to the ocean. This meant the exterior cladding had to be durable and capable of standing up to the elements. It also had to be lightweight to achieve the cantilever Box Modern look the clients were after. The streamlined installation of Linea™ Weatherboard meant a quicker build time as well, which left the client very happy.

Hidden roof line

Parapet walls hide the roof line and make it appear flat. The capping or guttering can blend with the cladding or be used to create a dark outline to accentuate the shape.

Bold exterior

Clean lines of vertical or horizontal cladding, or even panel layouts, define each box shape.

Geometric shapes

The home has a geometric figure from every angle around the exterior. Protruding windows and window hoods are often used to accentuate the boxy form.

Achromatic colour palette

Painting one box white and the other dark grey amplifies facade articulation to dramatic effect.



'Incorporating Linea™ Weatherboard was a great way to bring the coastal aspect of the brief to life, and to bring the Box Modern design into balance by softening the overall aesthetic.'

— Neil Hipwell, Futureflip.

Recommended Products

Hardie™ Fine Texture Cladding
Hardie™ Brushed Concrete Cladding
Matrix™ Cladding
Stria™ Cladding
Linea™ Weatherboard

Installation Tip



Conducting a preset to measure and layout all doors, windows and ceiling heights will reduce waste, and ensure a clean finish when installing your cladding. To achieve a premium look with Linea™ Weatherboard, check out the [Joints and Junction guide](#).

Build the look with myHardies™



1. Design Features

Discover the design features and construction elements to create the Box Modern design that your clients are looking for.



2. Installation Tips

The use of corresponding corner soakers ensure a clean finish, an essential aspect of the Box Modern aesthetic.



3. Case Study

Find out more on Neil Hipwell and the team at Futureflip's journey to deliver their Box Modern build.



4. Visualise

Explore different Box Modern designs and Hardie™ exterior cladding combinations.

[Login](#) to myHardies™ for more on Box Modern including technical guides and case studies.

myHardies™

 **James Hardie™**

JULY 2024

Hardie™

CASH BACK

TRADE ONLY OFFER
800
REDEMPTIONS ONLY

Get \$1,000 cashback!*

FIND OUT MORE

 **JamesHardie™**

*Minimum \$5,000 spend. T&Cs apply. See <https://www.jameshardie.com.au/national-cashback-promo-tnc> for details.

HOW TO CLAIM

STEP 1

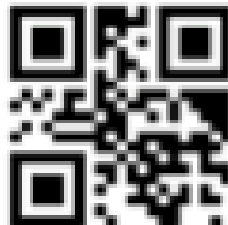
Purchase a minimum A\$5,000 in a single transaction of selected Hardie™ products from a participating stockist during the promotional period.



STEP 2

SMS +61 448 737 256 or scan the QR code with your name, email address and copy of your proof of purchase receipt/invoice.

SMS +61 448 737 256
or scan QR code.
Offer Closes 30th
September 2024



STEP 3

The first 800 valid redemptions will receive a A\$1,000 prepaid Mastercard debit card.

Promotion dates: 1st July 2024 - 30th September 2024

JULY 2024

Regulatory changes distort new home sales : HIA

'New home sales nationally fell by 12.6 per cent in the month of May after the draw forward in sales in April due to increases in costs associated with National Construction Code (NCC) 2022,' stated HIA Chief Economist, Tim Reardon. The HIA New Home Sales report is a monthly survey of the largest volume home builders in the five largest states and is a leading indicator of future detached home construction.



"The changes to the NCC 2022 came into effect in Victoria and Queensland for any new home building contract signed from 1 May 2024," added Mr Reardon.

"These two states have seen a decline in sales in the month of May as a result of the pull-forward in April to get ahead of the cost increases due to NCC 2022.

"This was a repeat of the experience of New South Wales in September when it introduced its energy efficiency standards. Sales in the months thereafter fell as a result of this pull-forward.

"The draw forward in sales distorts the new home sales dataset, which makes it difficult to ascertain the market trends.

"The increase in the cost of construction driven by increased regulatory requirements, and higher interest rates, will further impede the goal of increasing the supply of housing and place more pressure on public housing requirements.

"If governments want to increase the supply of homes, they need to, at the very least, stop making new homes more expensive.

"Lowering the cost of delivering new homes to market is essential to achieving the Australian Government's target of 1.2 million new homes over the next five years, and improving housing affordability across the country," concluded Mr Reardon.

Sales in the month of May increased by 15.1 per cent in New South Wales, followed by Western Australia (+14.6 per cent) and South Australia (+3.2 per cent). The other states recorded monthly declines in sales, led by Victoria (-41.0 per cent) followed by Queensland (-10.3 per cent).

“*New home sales nationally fell by 12.6 per cent in the month of May after the draw forward in sales in April due to increases in costs associated with National Construction Code (NCC) 2022,*

MANUFACTURER INCREASES

1st July 2024

Allegion (Gainsborough products, 2.1%)

Etex Fibre Cement (formerly BGC), 5.2 - 7.5%

Goodwill Industries (Brick Ties)

Weathertex Products, approx. 6%

Sika Australia

Raven (door seals, thresholds etc)

17th July 2024

Bestbar (Reinforcing Mesh, Bar Products, 3 - 5%)

1st August 2024

Fletcher Insulation, 2.5 - 2.9%

Lime Industries (Tuffcoat Lime Putty)

**Johns Building Supplies thanks you for your continued support and as per normal we endeavour to keep these increases to a minimum. Due to the tight margins that we generally operate under, these increases cannot be absorbed.



PRODUCT RETURNS

JBS realises that mistakes are part of our industry & when it is ours we rectify in the most timely efficient way we can to minimise any impact on the customer.

Where a customer has made the error we will assist as best we can, but we are bound by some considerations.

- If the product is made to order or a non-stocked item it is up to the discretion of the manufacturer if these goods can be returned. Any costs enforced by the manufacturer will be passed to the customer in full.
- Product being returned must be in a resalable condition (as determined by JBS and/or the manufacturer)
- **Highlighting metal door frames, these must be "clean" (not have any mortar residue) & must also have the spreader bars still attached.**
- There are costs involved in the return of goods & whilst we keep these to a minimum they will be applied at all times.

JULY 2024

JOHNS CLUB ENQUIRIES

Builder and Contractor Focus Enquiries

If you would like to be included in our Builder or Contractor Focus we would love to highlight your business!

Please contact:

marketing@jbs1.com.au

Supplier Enquiries

Suppliers wishing to promote a new product in the next JBS Newsletter edition please email :

marketing@jbs1.com.au

GET SOCIAL WITH JBS

Follow us on our social channels to keep up to date more regularly on new products, specials and customer info. Make sure to tag us in your posts so we can share your projects!

Find us on -



REVIEW JBS



At Johns Building Supplies, customer service is paramount to us and we would greatly appreciate it you could take 2 mins to review us on Google or even provide feedback for any products or services you would like to see in the future at JBS.

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