

# JOHNS CLUB

YOUR TRADE ADVANTAGE



## WELCOME TO JOHNS CLUB

Welcome to the new look JBS Newsletter format!

Johns Club is here in 2024 to support JBS customers with product information, specials and deals, how to guides, and more.

If you have an idea of what you'd like to see in the Johns Club Newsletter, let us know!

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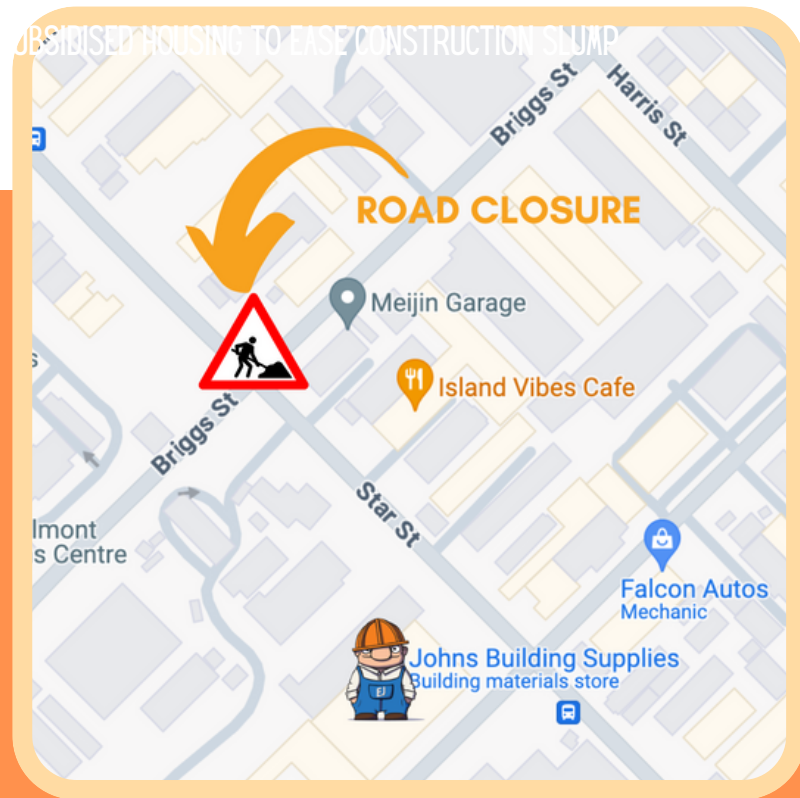
Manufacturer Increases

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# IMPORTANT NOTICE

## STAR STREET ROAD CLOSURES ARE NOW IN PLACE



# ATTENTION PLEASE

Further to the previous notices, works have started on the new roundabout, Cnr of Briggs & Star St.

**Detours are in place at the city end of Star St & we recommend access to Johns Building Supplies is by turning into Star St via President or Kew St.**

### **JBS Road Work Closure**

The Town of Vic Park will commence construction of a roundabout between Star & Briggs St on Wednesday 21st February.

It is anticipated to take 8-9 weeks & access to the streets will be limited from 7am-6pm on construction days.

Traffic controllers & message boards will be on site to help maintain a safe flow environment.

We apologise for any inconvenience caused by these works and will endeavour to support our customers as best as possible during this period of time.

MARCH 2024

# JOHNS CLUB FOOTY TIPPING COMPETITION 2024

Get ready to ride the highs and lows of the AFL 2024 season together with the Johns Club Footy Tipping Competition!

We are excited to invite all customers to join the fun and showcase your tipping skills!

## WHY JOIN?

- WEEKLY RECAP** Highest tippers for each round announced and a recap of the round and leaderboard updates.
- SPONSORED ROUND PRIZES** We've got some of the biggest rounds sponsored by JBS suppliers, and your chance to win great prizes in each of those rounds!
- GRAND PRIZE GLORY OF \$7,500 CASH!** Take home the glory/bragging rights and the major cash prize by finishing 1st with most tips and margin at the end of the regular season. Prizes for second and third awarded also.

## HOW TO JOIN THE COMP

Join the Johns Club Footy Tipping Competition by the quick 5 steps below -

- 1) Go to <https://www.iTipFooty.com.au> or scan the QR code below.
- 2) Click the '**REGISTER**' button if you don't already have an account with iTipFooty.com.au
- 3) Create your account with a **USERNAME** and **PASSWORD**.
- 4) Once you have successfully registered, login and click the **JOIN COMP** button.
- 5) Enter Comp #: **107848** and Comp Password: **JBS2024#**
- 6) Click join comp.....DONE!

Once you are registered you can start tipping! You can tip in advance or before each round. Full Terms and condition for the competition can be found at the link on the bottom of this email.

Feel free to join in the fun and banter on the iTipFooty app and the JBS social channels.

**LET THE TIPPING BEGIN!**

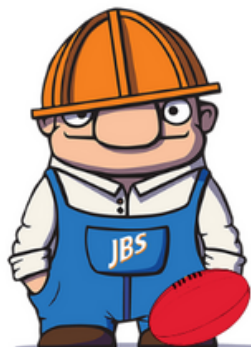
## ITIPFOOTY APP DOWNLOAD



Scan the QR code to down the iTipFooty app to join the competition on your phone.



**JOHNS CLUB**  
YOUR TRADE ADVANTAGE



MARCH 2024

AFL 2024



SEASON

Linea™  
Weatherboard

NEW Hardie™  
Brushed  
Concrete  
Cladding

**NEW**

# Hardie™ Brushed Concrete Cladding

## A designer look from the ground up

NEW Hardie™ Brushed Concrete Cladding, reminiscent of softly brushed concrete, provides a distinctive embedded textured finish which can be used from the ground up.



### EMBEDDED TEXTURE

Hardie™ Embedded Texture Technology creates beautiful textures without the need for specialist trades.



### SAVE TIME

Clad and paint on same day, so you can complete projects sooner.\*



### SAVE COMPLEXITY

Simplify your builds by reducing the number of trades on site.



Scan here to learn more about  
Hardie™ Brushed  
Concrete Cladding



**JamesHardie™**

\*1. Start painting the same day, as the board comes factory pre-sealed and pre-textured.  
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# INDUSTRY NEWS

## AUSTRALIA SET TO FALL 200,000 HOMES SHORT OF TARGET: HIA

“Australia is set to commence construction on little more than a million new homes over the next five years, almost 200,000 short of the Australian government’s target,” stated HIA Senior Economist Tom Devitt.

HIA released its economic and industry Outlook report today. The report includes updated forecasts for new home building and renovations activity nationally and for each of the eight states and territories.

“It is possible to build 1.2 million new homes over five years but it will require significant policy reforms. These reforms need to include lowering taxes on home building, easing pressures on construction costs, and decreasing land costs,” added Mr Devitt.

“As it stands, both the detached housing and multi-units markets are set to be recovering in 2024/25 from recent decade lows.

“A cut to the cash rate this year is increasingly uncertain as unemployment remains low and inflation increasingly sticky. The recovery in home building isn’t, however, reliant on a cut to the cash rate, but a more stable interest rate outlook. Pent up demand for housing will allow market confidence to grow and buyers to return to the market.

“This recovery will, nonetheless, be insufficient to meet government housing targets as long as home building continues to be constrained by punitive taxes and regulations.

“Punitive tax surcharges on foreign investors are squeezing out precisely the investment needed to help meet government housing targets.

“At the same time, recent changes to building codes are likely to add tens of thousands of dollars to the cost of building new homes.

“More effort is also needed to increase the capacity of the industry. Access to skilled labour from overseas will remain crucial, as will the need to train and upskill our existing workforce. More support for apprenticeships, including maintaining current apprenticeship subsidies, will go a long way in this direction.

*“Both the detached housing and multi-units markets are set to be recovering in 2024/25 from recent decade lows.”*

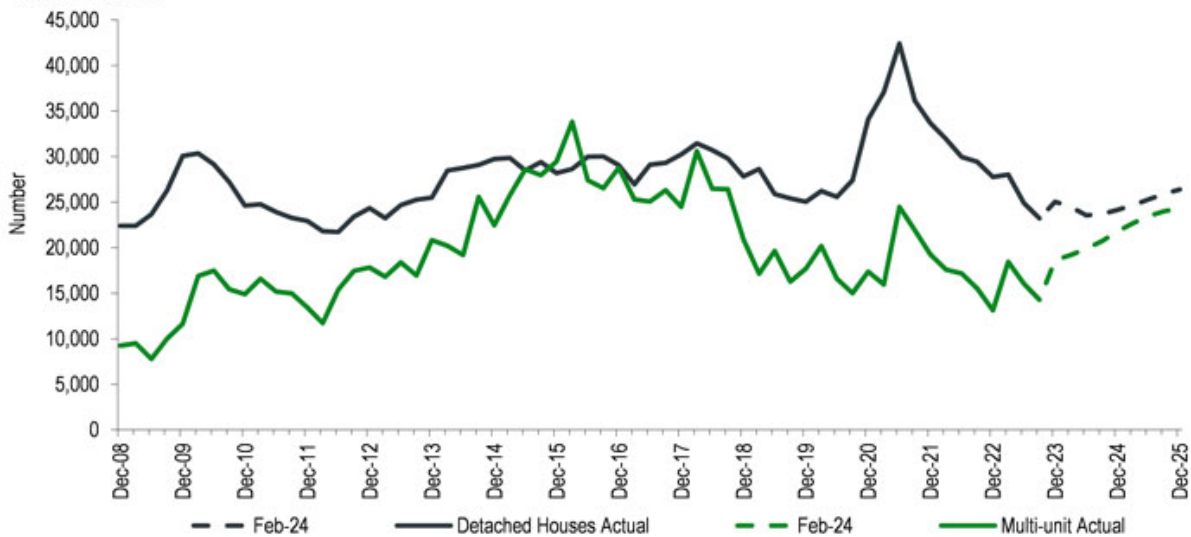
“Reforms in these areas would represent a material upside risk to this housing outlook and could see Australia exceed the government’s target and potentially build sufficient homes to meet demand,” concluded Mr Devitt.

Detached house commencements: An annual total of 96,250 detached house commencements is expected for 2023/24, down by 12.6 per cent on the previous year and down by almost a third on the 2020/21 peak. This will mark the trough of the cycle and the weakest financial year since 2012/13, over a decade earlier. Commencements are expected to remain weak at 97,800 in 2024/25, just a 1.6 per cent improvement, before recovering and exceeding 110,000 by 2026/27.

Multi-unit commencements: Multi-unit commencements are expected to total 72,010 in 2023/24, up by 14.1 per cent on the 63,100 trough and 11-year low in 2022/23. The recovery in multi-unit commencements is expected to continue, up by 23.1 per cent to 88,610 in 2024/25 and reaching almost 100,000 by 2026/27 before moderating back to 96,230 by 2027/28.

### HIA Forecast - Australia

Source: HIA Economics



*“Reforms in these areas would represent a material upside risk to this housing outlook and could see Australia exceed the government’s target.”*



# MANUFACTURER INCREASES

## 1st February 2024

CSR Gyprock (9.2-11.2%)

Kingspan (3%)

## 1st March 2024

Siniat Plasterboard (minimum 9.6%)

Paslode (3.2-6%)

James Hardie (5.9%)

Bradford Insulation, 3 - 8%

Paslode (3.2 - 6%)

Assa Abloy, 5.2%

## 1st April 2024

Cockburn Cement

CSR Fibre Cement (approx. 6.2%)

BGC Plasterboard (6.5-10%)

## 1st July 2024

Allegion (Gainsborough products, 2.1%)



\*\*Johns Building Supplies thanks you for your continued support and as per normal we endeavour to keep these increases to a minimum. Due to the tight margins that we generally operate under, these increases cannot be absorbed.

# PRODUCT RETURNS

JBS realises that mistakes are part of our industry & when it is ours we rectify in the most timely efficient way we can to minimise any impact on the customer.

Where a customer has made the error we will assist as best we can, but we are bound by some considerations.

- If the product is made to order or a non-stocked item it is up to the discretion of the manufacturer if these goods can be returned. Any costs enforced by the manufacturer will be passed to the customer in full.
- Product being returned must be in a resalable condition (as determined by JBS and/or the manufacturer)
- **Highlighting metal door frames, these must be "clean" (not have any mortar residue) & must also have the spreader bars still attached.**
- There are costs involved in the return of goods & whilst we keep these to a minimum they will be applied at all times.

MARCH 2024

# JOHNS CLUB ENQUIRIES

## **Builder and Contractor Focus Enquiries**

If you would like to be included in our Builder or Contractor Focus we would love to highlight your business!

Please contact:

[marketing@jbs1.com.au](mailto:marketing@jbs1.com.au)

## **Supplier Enquiries**

Suppliers wishing to promote a new product in the next JBS Newsletter edition please email :

[marketing@jbs1.com.au](mailto:marketing@jbs1.com.au)

# GET SOCIAL WITH JBS

Follow us on our social channels to keep up to date more regularly on new products, specials and customer info. Make sure to tag us in your posts so we can share your projects!

Find us on -



# REVIEW JBS



At Johns Building Supplies, customer service is paramount to us and we would greatly appreciate it you could take 2 mins to review us on Google or even provide feedback for any products or services you would like to see in the future at JBS.

# PROUD SPONSOR OF

