

MARCH  
NEWSLETTER 2023



*"Others talk trade...  
we just do it"*

# JOHNS BUILDING SUPPLIES

johnsbuidingsupplies.com.au 9362 4744

## Featuring this month



**INSULATION  
AVAILABLE**



**INDUSTRY NEWS**



**HANDS ON  
EXPO IS  
COMING!!**

.....

## Also included...

**MANUFACTURER INCREASES**

**GET SOCIAL WITH JBS**

**REVIEW JBS**



**JBS BUILDING AND CONSTRUCTION**

# Trade Expo 2023

**Build it...  
Test it...**

*Live Hands-On Demos*



**2nd May 2023 @ 1-4pm**

Johns Building Supplies Carpark – 205 Star Street, Welshpool

Johns Building Supplies is proud to host our first ever "Hands On" demonstration expo! We are excited to host this event for the Perth Building and Construction Industry. Make sure you secure your place to avoid missing out!

**BOOK NOW!**

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we just do it"*



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[johnsbuidingsupplies.com.au](http://johnsbuidingsupplies.com.au) 9362 4744



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**BOOK TICKETS HERE**

# INSULATION AVAILABLE AT JBS



## R4.1 Bradford Ceiling Batts (only available in 430 & 580 wide)

- Made for Australian conditions
- Reduces heat transfers in your home
- Improved comfort all year round
- Saves on energy costs
- Reduces greenhouse gas emissions
- Low allergen
- Meets the highest Australian insulation standards
- 70 year performance warranty
- Environmentally sound, made from up to 80% recycled glass
- 100% bio-soluble
- Non combustible
- Backed by CSR – serving Australia since 1855
- Bradford is Australia's most trusted insulation company for 80 years



## R1.3 55mm Fletcher Permastop (equivalent to Anticon)

- Provides excellent thermal insulation properties, keeping homes and buildings cooler in summer and warmer in winter.
- Minimises the risk of condensation.
- Reduces energy usage to deliver cost savings.
- Excellent acoustic properties – reduces rain noise.
- Faced with industry leading Sisalation® reflective foil laminate.
- Available in customised lengths to improve installation efficiencies.
- FBS-1 Glasswool Bio-Soluble Insulation® – safe to use.
- Good Environmental Choice Australia (GECA) certified.
- Codemark certified.
- Manufactured from up to 80% recycled content.
- Satisfies Bushfire Attack Level (BAL) requirements of 0-40 in roof applications and 0-FZ in wall applications (in accordance with AS 3959 – 2009).
- Australian made.



## R3.5 Fletcher Ceiling Batts (in both 430 & 580 wide)

- Provide excellent thermal insulation properties, keeping homes cooler in summer and warmer in winter
- Improve the energy efficiency of a home to deliver energy cost savings.
- Manufactured using an innovative technology which makes Pink Batts® softer to touch compared to traditional glasswool insulation.
- Maintain their firmness ensuring products remain in place for ongoing thermal performance.
- FBS-1 Glasswool Bio-Soluble Insulation® – safe to use.
- Non-combustible.
- CodeMark™ certified.
- Manufactured from up to 80% recycled content.
- Australian made.
- Backed by a consumer lifetime warranty.

## RESIDENTIAL CONSTRUCTION SECTOR SET FOR ITS MOST CHALLENGING YEAR IN SOME TIME

The Australian residential building sector is set for its worst year in more than a decade with interest rate rises putting the brakes on the building boom.

The Housing Industry Association's latest Economic and Industry Outlook Report said nine consecutive interest rate increases have seen housing construction starts plunge.

HIA chief economist Tim Reardon said further RBA cash rate increases in 2023 will accelerate the downturn. "There was a large volume of work in the pipeline when rates started to rise in May 2022, and there remains a record number of homes under construction, but this will shrink quickly as market confidence continues to fade," he said.

"Lending for the purchase or construction of a new home had already fallen to its lowest level since 2012 by the end of 2022, and the full impact of last year's rate increases is still to flow through to households. "The number of detached houses commencing construction is set to decline this year and next to its lowest level since 2012." The industry recorded 120,000 detached housing starts in 2022 and has forecast 109,000 in 2023. In 2024 it is estimated the number of detached housing starts will fall below 100,000 starts per year for the first time in a decade to just 96,300, compared to a 149,000 starts in 2021.

Mr Reardon said it was unfortunate that the RBA appears set to repeat the cycle the building industry experienced after the GFC.

"Following an initial cut to rates, the RBA then increased rates quickly, bringing the building industry to a stall, before being forced to cut rates again to avoid adverse impacts on the wider economy," he said. "It is also unfortunate that higher rates will further impair the ability of the market to respond to the acute shortage of housing stock."

The HIA report comes as public hearings continued on Tuesday at a joint parliamentary inquiry into corporate insolvencies amid expectations that the wave of building company collapses will continue. In his opening statements to the joint parliamentary committee, Subbies United's John Goddard called for an overhaul of the insolvency process comparing it from a subcontractor's perspective to "playing Russian roulette".

"The big winners in any liquidation are the liquidators, their lawyers and referral networks. The big losers are the unsecured creditors, most of whom are subcontractors," he said.

"The construction industry is brutal and only the toughest and smartest subbies survive for the long haul. I know of dozens of subbies who have been destroyed by liquidating builders.

"We know of builders who have made an art form out of liquidating their companies. Good business practices should not be punished but it is in the construction industry."

Cont.....

# INDUSTRY NEWS

Master Builders Australia's submission called for a range of actions including more tailored support to businesses before they move closer to financial distress, an increase in educational resources and training and more resources to regulators.

MBA deputy chief executive officer Shaun Schmitke noted that the construction industry was "unique and nuanced" and warned against the unintended consequences of changes to policies and regulation.

"Although insolvencies in building and construction frequently make up a high share of the totals across all industries, this should be considered in context of a sector with well over 440,000 business entities and are generally consistent with overseas trends," he said.

"There is always more that can be done to ensure we deliver a built environment in an efficient and safe way, and Master Builders' focus is to ensure that regulatory settings enable our members and the industry overall to thrive, deliver for consumers and clients, creates jobs and remains a major contributor to our overall economy."

Source Author: The Australian - Chris Herde

Source Published: 22-02-2023

Source: <https://www.theaustralian.com.au/business/hia-residential-construction-sector-set-for-its-worst-year-in-a-decade/news-story/eb76c15cb3ba0f6422cb65862931203f>

# PRICE INCREASE NOTIFICATIONS

## 1st February 2023

CSR Gyprock  
Weepas (approx. 7%)  
Jarrah Mouldings  
Kingspan (Kooltherm & Aircell range, 3%)

## 1st March 2023

Siniat Plasterboard (minimum of 17.5%)  
BGC Plasterboard (14 - 25%)  
Knauf Plasterboard, formerly USG Boral (14 - 20%)  
Bradford Insulation (10 - 12%)  
Mitek (Timber Connectors 16%)  
CSR Himmel (mineral fibre ceiling tiles, 15%)  
Paslode (3 - 9%)  
CSR Cemintel (10%)

## 1st April 2023

Corinthian Doors  
Gainsborough Hardware (average 6.8%)  
BGC Fibre Cement (7.5 - 10%)  
Cockburn cement

## 1st June 2023

Fletcher Insulation (approx. 6%)

## JAMES HARDIE PRICE INCREASES MARCH 2023

### Fibre Cement Products - 10%

ExoTec™ Façade Panel  
RAB™ Board  
Hardie™ Flex Sheet and Eaves Lining\*\*  
Hardie™ Groove Lining  
Hardie™ Panel Compressed  
Hardie™ Plank Weatherboards  
Hardie™ Smart ZeroLot™ Panel  
Hardie™ Fine Texture Cladding  
Linea™ Weatherboards  
PrimeLine™ Weatherboards  
Hardie™ Ceramic Tile Underlay  
Versilux™ Lining\*\*  
Villaboard™ Lining\*\*  
Matrix™ Cladding  
Axon™ Cladding  
Stria™ Cladding  
Secura™ Interior & Exterior Flooring  
Hardie™ Deck

### Accessories - 10%

Aluminium & Steel Accessories including Screws and Soakers  
Compounds, Tapes & Sealants  
Hardie™ Deck Accessories  
Hardie™ Weather Barrier  
Hardie™ Break Thermal Strip  
Hardie™ Fire Insulation  
PVC Accessories  
Tools (Blades, Shears, Knives)

# PRODUCT RETURNS

JBS realises that mistakes are part of our industry & when it is ours we rectify in the most timely efficient way we can to minimise any impact on the customer.

Where a customer has made the error we will assist as best we can, but we are bound by some considerations.

- If the product is made to order or a non-stocked item it is up to the discretion of the manufacturer if these goods can be returned. Any costs enforced by the manufacturer will be passed to the customer in full.
- Product being returned must be in a resalable condition (as determined by JBS and/or the manufacturer)
- **Highlighting metal door frames, these must be "clean" (not have any mortar residue) & must also have the spreader bars still attached.**
- There are costs involved in the return of goods & whilst we keep these to a minimum they will be applied at all times.

\*\*Johns Building Supplies thanks you for your continued support and as per normal we endeavour to keep these increases to a minimum. Due to the tight margins that we generally operate under, these increases cannot be absorbed.

# NEWSLETTER ENQUIRIES

## **Builder and Contractor Focus Enquiries**

If you would like to be included in our Builder or Contractor Focus we would love to highlight your business!

Please contact:

[marketing@jbs1.com.au](mailto:marketing@jbs1.com.au)

## **Supplier Enquiries**

Suppliers wishing to promote a new product in the next JBS Newsletter edition please email :

[marketing@jbs1.com.au](mailto:marketing@jbs1.com.au)

# GET SOCIAL WITH JBS!

Follow us on our social channels to keep up to date more regularly on new products, specials and customer info. Make sure to tag us in your posts so we can share your projects!

Find us on -



# REVIEW US



At Johns Building Supplies, customer service is paramount to us and we would greatly appreciate it you could take 2 mins to review us on Google or even provide feedback for any products or services you would like to see in the future at JBS.



## **JBS Sales/Product Enquiries**

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