

FEBRUARY
NEWSLETTER 2022



*"Others talk trade...
we just do it"*

JOHNS BUILDING SUPPLIES

johnsbuildingsupplies.com.au 9362 4744

Featuring this month



**IT WAS TIME TO
EXPAND**



**MANUFACTURER
PRICE INCREASES**



**40 YEARS OF
JBS**

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Also included...

GET SOCIAL WITH JBS

REVIEW JBS

**40 YEAR
ANNIVERSARY**



IT WAS TIME TO EXPAND

Opening soon!!

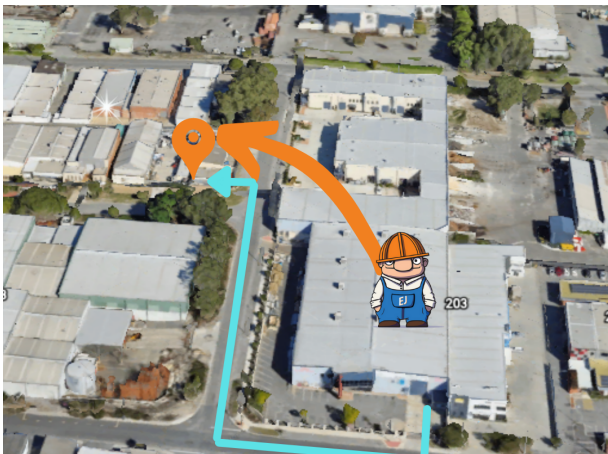


ADDRESS

**223 MARS STREET,
WELSHPOOL**

223 Mars Street

Johns Building Supplies



We are excited & proud to announce a new JBS warehouse is nearing completion & will open for business in the very near future.

Located at 223 Mars St (just a stone's throw from our main warehouse) it will primarily house our range of doors & timber panel.

Like the main warehouse, it will be accessed via the front doorway, with one way traffic exiting via the rear laneway.

Once up & running (and the inevitable kinks ironed out!) we anticipate this not only helping the flow of traffic in our main location, but also providing us with some much needed room.

We will be in touch soon to confirm an opening date!

40 YEARS OF JBS

How Time Flies

Ernest John Lindsay "EJ" (deceased), established JBS in 1982 on a 2000m² block that featured a 350m² shed at 220 Star Street Welshpool aiming to supply to a small share of the trade market.

In the early stages, the business was only offering a small range of products, with the turning point being allocated James Hardie stockists rights, following the demise of "Owens" at the bottom of the park.

EJ had also established a strong relationship with Co-operative Purchasing Services, who eventually boasted many country members from most regions of WA. The servicing of this type of clientele still exists today despite the many choices of buying groups or bannered groups currently available to the country stores.

With the expansion of the business both from a premise and turnover perspective, 2004 prompted a serious discussion relating to our future between EJ (my father) and myself, as I had joined the business in 1988. As a result of this discussion 205 Star Street was purchased and a warehouse of a total 4800m² was built on the corner, to provide a one way easy access driveway focusing on the trade. Former CPS General Manager Keith Prout (deceased) was instrumental in setting up the facility.

Interesting to note, in 2004 we had 12 staff and now in 2022 we have in excess of 40 staff.

JBS was built on a strong foundation based on honesty, integrity, loyalty and a strong desire to have the best service in the industry.

Recent times have provided many challenges, however we are fully focussed on being the best we can be, despite the difficulties with which we are currently confronting.

Testimony to our longevity is the familiar faces of our loyal customers – many who have been associated with our business even prior to our move to our current premises in 2005. Most of these customers are seen as loyal friends enjoying an attachment forged through many years of co-operation between the two parties.

Long live JBS, its staff and its customers, and hopefully the wonderful journey continues for a lot longer.

"Others Talk Trade, We Just Do It"

John Lindsay
Managing Director

**"OTHERS TALK TRADE
WE JUST DO IT"**

40 YEAR
ANNIVERSARY



PRICE INCREASE NOTIFICATIONS

1st January

JDS (Metal Door Frames 48%)
Wind Posts
Metroll (Truecore Products 40%)
Stramit (Truecore Products 40%)
Notchka (General Hardware)

1st April

James Hardie
Cockburn Cement

1st May

Hume Doors (approx 15%)

10th January

Koala Nails (Collated, Loose Plasterboard Nails)

1st February

Stramit (C/Bond Products 8.9%)
BGC Fibre Cement (12.75-16.25%)
Vespol (Alcor, Polyflash 8%)
Reln (6-10%)
Weepa (Weepholes 10%)
Wesbeam (LVL Products 10%)
Zanda Architectural Hardware (approx. 11.5%)
ITI (Design Pine 5-15%, Ezitrim 0-10%,
Merbau approx. 10%)
Jarrah Mouldings
Melamine Shelving

1st March

Delf Architectural Hardware (approx 8.2%)
H.B. Fuller (Silicones, Adhesives, approx 10%)
Bradford Insulation (Glasswool Batts 10%, Anticon 30%,
Acoustigard 25%, Sarking 20%, Polyester 20%)
Corinthian Doors (10-25%)
Wespine (H2 & H3 Pine, approx. 15%)
CSR Gyprock (6.95-18%)
Siniat Plasterboard (minimum of 5%)
Gtek Plasterboard (8.25-17.5%)
USG Boral Plasterboard (4.2-18%)
ITI Timber (H2 & H3 Pine approx. 15%, Modwood Decking 5%)
Paramount Safety Products (approx. 8%)
Evo Building Products (Wakaflex approx. 9%)
Tilling (LVL products approx. 10-16%)
Laminex (Particleboard Flooring 5%)

**Johns Building Supplies thanks you for your continued support and as per normal we endeavour to keep these increases to a minimum. Due to the tight margins that we generally operate under, these increases cannot be absorbed.

NEWSLETTER ENQUIRIES

Builder and Contractor Focus Enquiries

If you would like to be included in our Builder or Contractor Focus we would love to highlight your business!

Please contact:

marketing@jbs1.com.au

Supplier Enquiries

Suppliers wishing to promote a new product in the next JBS Newsletter edition please email :

marketing@jbs1.com.au

GET SOCIAL WITH JBS!

Follow us on our social channels to keep up to date more regularly on new products, specials and customer info. Make sure to tag us in your posts so we can share your projects!

Find us on -



REVIEW US



At Johns Building Supplies, customer service is paramount to us and we would greatly appreciate it you could take 2 mins to review us on Google or even provide feedback for any products or services you would like to see in the future at JBS.



JBS Sales/Product Enquiries

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